easyrewardz<sup>®</sup>

Unlock

Unmatched Customer Experiences with

# zence»



Drive Acquisition, Engagement, Loyalty, Retention and CX with innovative CRM Solutions



## Meet **Zence** Al-Powered Easyrewardz CRM Suite

From Acquisition to Retention — Orchestrate a holistic CX strategy with Zence CRM stack and nurture lifelong customer relationships. Zence 360° CRM solutions help brands break the silos and bring sales, service, marketing, and analytics together to power brand's Customer Experience

#### **Zence Marketing**

#### Sales

Capture, nurture, track & manage leads. Drive conversion by managing **leads** efficiently

#### Loyalty

Grow your customer base using personalised loyalty programs. Engage and retain users

#### Engagement

Craft your campaign strategy and manage one-on-one relationships by delivering relevant content

#### **Analytics**

Create a 360-degree view with Customer Data Platform

#### **Zence Service**

#### Feedback

Use VoC and real-time reports to get full visibility into customer's sentiments

#### **Ticket Management**

Manage VoC through multiple channels by converting them into trackable tickets

#### Service Bot

Connect, engage & support customers in real - time and enhance CX

#### Zence Commerce

Messenger for Engagement | Abandoned Cart Recovery | Digital Commerce Bot |
Store View for Phygital Experience | Digital Receipt & Payment

### The Easyrewardz Experience

Top brands have trusted Easyrewardz CRM suite to create customer impact







J.JX Increase in campaign response



**1.1X** Higher average bil

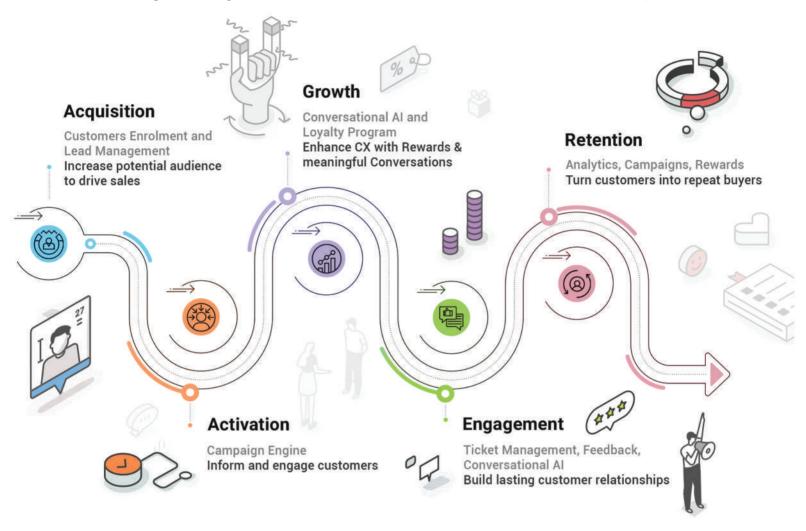
Higher average bill value for Loyalty (YOY)



2x
Increase in repeat business



# Elevate CX at every step of the **Customer Journey**



# Here's what our Clients say about us!



#### THE BODY SHOP

We, at The Body Shop take our CRM efforts seriously and have always maintained high standards to connect with our prestigious customers. Over the years, we have been working with Easyrewardz who is handling our loyalty platform. We have received consistent support from the team.

Tushar Ahuja, Senior Manager, CRM, The Body Shop

#### **☆** | MUFTI

Kamal Khushlani Founder and CEO, Mufti

<sup>&</sup>quot;Fashion retail is a complicated business with an utmost need to retain customers, this is precisely why we wanted to create a loyal customer base. Easyrewardz tech solutions helped us creating a rewarding CX with their best-in-class CRM/ Loyalty solutions. We appreciate Easyrewardz' efforts to engage with our customers at every step of that journey to add a personal touch. Kudos team!





## About **Easyrewardz**

Easyrewardz is an industry-agnostic cloud-based CRM & Loyalty platform that enables a seamless omnichannel customer experience. The company's Customer Data Platform empowers deeper customer engagement and enables Single View of Customer.

More than 180 brands including Bata, PVR, The Body Shop, RBL, Bajaj Finance Limited, Senco and Motherhood Hospitals have trusted Easyrewardz to deliver personalized customer experiences, build brand affinity and drive incremental sales.





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